

# Q3 2013 Healthcare Services Market Snapshot

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# Signal Hill at a Glance

Signal Hill is a leading independent advisory boutique serving the M&A and private capital raising needs of growth companies. Signal Hill's experienced bankers provide deep domain expertise and an unyielding commitment to clients in our sectors: Internet & Digital Media, Internet Infrastructure, Services and Software. With over 600 completed transactions and offices in Baltimore, Bangalore, Boston, Nashville, New York, Reston and San Francisco, Signal Hill leverages deep strategic industry and financial sponsor relationships to help our clients achieve Greater Outcomes®.

## Recent Mergers & Acquisitions, Strategic Advisory Transactions

- Mergers & Acquisitions
- Equity Private Placements
- Restructurings
- Strategic Advisory
- Special Committee Advisory
- Fairness Opinions

 HAS BEEN ACQUIRED BY  OCTOBER 2013	 HAS BEEN ACQUIRED BY  SEPTEMBER 2013	 HAS BEEN ACQUIRED BY  SEPTEMBER 2013	 HAS BEEN ACQUIRED BY  AUGUST 2013	 HAS BEEN ACQUIRED BY  AUGUST 2013	 HAS BEEN ACQUIRED BY  AUGUST 2013	 HAS BEEN ACQUIRED BY  AUGUST 2013	 MINORITY RECAPITALIZATION BY  JULY 2013
 HAVE BEEN ACQUIRED BY  JULY 2013	 HAS BEEN ACQUIRED BY  JUNE 2013	 HAS RECEIVED EQUITY FUNDING FROM  JUNE 2013	 HAS BEEN ACQUIRED BY  JUNE 2013	 CERTAIN ASSETS HAVE BEEN ACQUIRED BY  MAY 2013	 HAS RECEIVED EQUITY FUNDING FROM  MARCH 2013	 HAS BEEN ACQUIRED BY  APRIL 2013	 HAS BEEN ACQUIRED BY  MARCH 2013
 HAS RECEIVED GROWTH EQUITY INVESTMENT FROM  MARCH 2013	 HAS BEEN ACQUIRED BY  MARCH 2013	 HAS RECEIVED GROWTH EQUITY INVESTMENT FROM  FEBRUARY 2013	 HAS BEEN ACQUIRED BY  FEBRUARY 2013	 HAS BEEN ACQUIRED BY  JANUARY 2013	 HAS BEEN ACQUIRED BY  JANUARY 2013	 HAS BEEN ACQUIRED BY  JANUARY 2013	 HAS BEEN ACQUIRED BY  DECEMBER 2012
 HAS BEEN ACQUIRED BY  DECEMBER 2012	 HAS RECEIVED GROWTH EQUITY INVESTMENT FROM   DECEMBER 2012	 RECEIVED A GROWTH INVESTMENT FROM  NOVEMBER 2012	 HAS BEEN ACQUIRED BY  NOVEMBER 2012	 HAS BEEN ACQUIRED BY  OCTOBER 2012	 HAS BEEN ACQUIRED BY  OCTOBER 2012	PRIVATE PLACEMENT  SEPTEMBER 2012	HAS BEEN ACQUIRED BY   OCTOBER 2012

# Signal Hill's Healthcare Services Practice

 <p>HAS BEEN ACQUIRED BY</p>  <p>SEPTEMBER 2013</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>AUGUST 2012</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>NOVEMBER 2011</p>	<p>Mid-Atlantic Skilled Nursing Group ("Sellers")</p> <p>HAS BEEN ACQUIRED IN A SALE-LEASEBACK TRANSACTION</p>  <p>AUGUST 2011</p>
 <p>HAS BEEN ACQUIRED BY</p>  <p>AUGUST 2011</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>JUNE 2011</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>JUNE 2011</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>MARCH 2011</p>
 <p>HAS BEEN ACQUIRED BY</p>  <p>APRIL 2010</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>JULY 2010</p>	 <p>HAS BEEN ACQUIRED BY</p>  <p>DECEMBER 2009</p>	 <p>HAS ACQUIRED</p>  <p>NOVEMBER 2009</p>

# Q3 2013 Healthcare Services M&A Overview

The Healthcare Services sector increased significantly in terms of deal velocity from Q2 2013 to Q3 2013, up more than 55 percent, from 89 deals to 138 deals, respectively. Total announced Enterprise Values (EV) lagged, however, due primarily to the Life Technologies / Thermo Fisher Scientific \$15,773.0M “mega” transaction, which was announced in Q2 2013. Relative to Q3 2012, Q4 2012 and Q1 2013, the Q3 2013 EV metric compared favorably. Median announced deal size and median EBITDA multiple metrics experienced a decline from Q2 to Q3 2013.

<i>Source: Signal Hill</i>	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013
Number of Deals	112	131	80	89	138
% change from prior quarter	-	17.0%	(38.9)%	11.3%	55.1%
Total Announced Enterprise Value (\$M)	\$4,729.6	\$4,756.0	\$1,936.5	\$23,795.3 <sup>(1)</sup>	\$12,120.9
% change from prior quarter	-	0.6%	(59.3)%	1128.8%	(49.1)%
Median Announced Deal Size (\$M)	\$12.7	\$23.1	\$32.2	\$25.0	\$17.1
% change from prior quarter	-	82.3%	39.2%	(22.2)%	(31.5)%
Median EV/TTM EBITDA Multiple	8.8x	10.4x	10.1x	9.4x	8.6x
% change from prior quarter	-	18.6%	(2.5)%	(7.7)%	(8.2)%

<sup>(1)</sup> Includes \$15,773.0M Life Technologies / Thermo Fisher Scientific transaction

# Notable Q3 2013 Healthcare Services M&A Transactions

## Select Healthcare Services Transactions, Q3 2013



**Nationwide Vision**  
Acquired by Refac Optical Group

**Signal Hill advised Nationwide Vision in connection with this transaction.** Nationwide Vision, Arizona's largest optical retail chain and the 19<sup>th</sup> largest in the U.S., has been acquired by Refac Optical Group, a leading provider of vision care products and services in the U.S. and Canada. The transaction continues Refac's growth strategy of both internal and external expansion, including the acquisition of free-standing optical businesses.



**Health Management Associates to be Acquired by Community Health Systems**  
EV: \$7,567.6M  
Revenue Multiple: 1.3x  
EBITDA Multiple: 8.6x

Health Management Associates (NYSE: HMA), a premier operator of acute care hospitals primarily in the southeast and southwest areas of non-urban America, has agreed to be acquired by Community Health Systems (NYSE: CYH), also an operator of acute care hospitals in non-urban markets within the U.S. The transaction provides a strategic opportunity to form a larger company, one with a diverse portfolio of hospitals that is well-positioned to address the changing dynamics of the healthcare industry, especially in terms of health care reform.



**Ark Holding Company to be Acquired by 4 West Holdings**  
EV: \$525.0M

Ark Holding Company (operated by Behrmann Capital), a skilled nursing platform which owns 56 skilled nursing facilities, has agreed to be acquired by 4 West Holdings, a subsidiary of Omega Healthcare Investors. The transaction is a standard sale-leaseback transaction, however, Ark Holding will remain as operator under a lease term of 50 years. At that point, it will have the option to purchase the facilities.



**Restat to be Acquired by Catamaran Corporation**  
EV: \$409.5M

Restat, a provider of prescription claim processing and pharmacy benefit management (PBM) services for self-funded employers, third-party administrators, workers' compensation plans, health plans and unions, has entered into a definitive agreement to be acquired by Catamaran Corporation (TSX: CCT), a leading provider of PBM services and technology. The acquisition will expand Catamaran's client base and its geographical reach.



**Harden Healthcare Holdings Acquired by Gentiva Health Services**  
EV: \$408.8M  
Revenue Multiple: 0.9x

Harden Healthcare Holdings, a leading provider of home health, hospice and community care services, has been acquired by Gentiva Health Services (NASDAQ: GTIV), the largest provider of home health and hospice services in the U.S. based on revenue. Gentiva will acquire Harden's home health, hospice and community care businesses, while Harden's existing shareholders will retain the company's long-term care business.



# Notable Q3 2013 Healthcare Services M&A Transactions

## Select Healthcare Services Transactions, Q3 2013

**36 Seniors Housing  
Communities Acquired by  
Formation  
Capital/SAFANAD Limited**  
EV: \$400.0M

Formation Capital has acquired a 36-property senior housing portfolio along with investment partner SAFANAD, a global principal investment house. The seller is undisclosed. The portfolio has a footprint in 13 states and contains more than 2,600 units with a 92 percent occupancy rate.



**TJM Properties Inc., 15  
Senior Housing Projects  
Acquired by Fortress  
Investment Group**  
EV: \$200.0M

TJM Properties has sold 15 Senior Housing Projects to Fortress Investment Group (NYSE: FIG), the owner of Holiday Retirement Corp. The 15 properties, which are located in Florida and North Carolina, comprised approximately 80 percent of TJM's senior housing assets.



**17 Assisted Living and  
Memory Care Communities  
Acquired by National  
Health Investors/Bickford  
Senior Living**  
EV: \$135.0M

National Health Investors' (NYSE: NHI) RIDEA joint-venture with Bickford Senior Living has acquired 17 assisted living and memory care communities. NHI owns 85 percent, Bickford owns 15 percent. Fourteen of the communities were purchased from a subsidiary of Care Investment Trust (OTCQX: CVTR) and three communities were purchased from affiliates of Bickford. This most recent acquisition brings the total number of properties in the joint-venture to 30.



# Q3 2013 Healthcare Services M&A Transactions

Date Announced	Target	Acquirer	Enterprise Value	Enterprise Value	
				Revenue	EBITDA
1-Jul-13	South Jersey Emergency Physicians, PA	Team Health Holdings, Inc. (NYSE:TMH)	-	-	-
1-Jul-13	Wave Imaging, LLC	MemorialCare Medical Foundation	-	-	-
1-Jul-13	Racine Emergency Physicians, SC	Team Health Holdings, Inc. (NYSE:TMH)	-	-	-
1-Jul-13	No Place Like Home Senior Care LLC	EmpRes Healthcare Management, LLC	-	-	-
1-Jul-13	TechHealth, Inc.	One Call Care Management, Inc.	-	-	-
1-Jul-13	Advanced Liquid Logic, Inc	Illumina Inc. (NasdaqGS:ILMN)	\$96.0	-	-
1-Jul-13	The Inn at Halcyon Village	National Health Investors Inc. (NYSE:NHI)	\$15.3	-	-
1-Jul-13	17 Assisted Living and Memory Care Communities	National Health Investors Inc. (NYSE:NHI); Bickford Senior Living, LLC.	\$135.0	-	-
2-Jul-13	University Physical Therapy, Ltd.	Avera Queen Of Peace Hospital	-	-	-
2-Jul-13	Clinch Valley Physicians, Inc.	Clinch Valley Medical Center, Inc.	-	-	-
3-Jul-13	The Club at Raider Ranch and The Isle at Raider Ranch	CHP Partners LP	-	-	-
3-Jul-13	Oklahoma Care Group, LP, Town Village	CHP Partners LP	\$22.5	-	-
3-Jul-13	36 Seniors Housing Communities	Formation Capital, L.L.C.; SAFANAD Limited	\$400.0	-	-
10-Jul-13	St Joseph's Hospital Health Center	Catholic Health East, Inc.	-	-	-
10-Jul-13	National Hospice Holdings, LLC	Trident USA Health Services, LLC	\$92.0	-	-
11-Jul-13	HCR ManorCare, Inc., Heartland of Charleston	Stonerise Healthcare LLC	-	-	-
11-Jul-13	Sherkston Shores Beach Resort and Campground and Regency Heights Co-Op Inc	Carefree Communities Inc.	-	-	-
12-Jul-13	Regina Medical Center	Allina Health System, Inc.	-	-	-
14-Jul-13	Block Vision Inc.	Superior Vision Services, Inc.	-	-	-
15-Jul-13	PathoGene, L.L.C.	DxNA LLC	-	-	-
17-Jul-13	Indiana HomeCare Network LLC	Almost Family Inc. (NasdaqGS:AFAM)	\$12.5	0.9x	-
17-Jul-13	Almost Family Inc., Two Locations in Alabama of Visiting Nurse Segment	Undisclosed Buyer	\$3.0	0.5x	-
18-Jul-13	Memorial Hospital of Tampa, LP, Palms of Pasadena Hospital LP, & Town & Country Hospital LP	HCA Holdings, Inc. (NYSE:HCA)	-	-	-
18-Jul-13	PerkinElmer Health Sciences, Inc., Facility at 549 Albany Street, Boston, Massachusetts	Senior Housing Properties Trust (NYSE:SNH)	\$49.5	-	-
24-Jul-13	American Eldercare, Inc.	Humana Inc. (NYSE:HUM)	-	-	-
25-Jul-13	Clinical Testing Laboratories and Forensic Testing Laboratory and Genetic Testing Laboratories	BelHealth Investment Partners, LLC	-	-	-
25-Jul-13	Advocate Health Care, Inc., Seven Medical Office Buildings In Chicago	Lillibridge Healthcare Services, Inc.	\$81.7	-	-
26-Jul-13	Lackawanna Ambulance, Inc.	Moses Taylor Health Care System, Inc.	-	-	-
26-Jul-13	Immco Diagnostics, Inc.	Trinity Biotech plc (NasdaqGS:TRIB)	\$32.8	2.6x	-



# Q3 2013 Healthcare Services M&A Transactions

Date Announced	Target	Acquirer	Enterprise Value	Enterprise Value	
				Revenue	EBITDA
29-Jul-13	Health Management Associates Inc. (NYSE:HMA)	Community Health Systems, Inc. (NYSE:CYH)	\$7,567.6	1.3x	8.6x
29-Jul-13	Community Health Solutions of America, Inc., Certain Assets of South Carolina Solutions Business	Molina Healthcare of South Carolina, Inc.	-	-	-
29-Jul-13	Baldwin Physician Services, Inc.	IPC The Hospitalist Company, Inc. (NasdaqGS:IPCM)	-	-	-
29-Jul-13	SERRG, INC. (nka:Columbus Regional Research Institute LLC)	Columbus Regional Healthcare System, Inc.	-	-	-
30-Jul-13	The Lighthouse and Immanuel Fontenelle Home	Immanuel Retirement Communities, Inc.	-	-	-
30-Jul-13	Clay County Hospital, Inc.	St. Mary's Good Samaritan, Incorporated	-	-	-
31-Jul-13	Digirad Corporation, Surgical Imaging Technology Assets	Novadaq Technologies Inc. (TSX:NDQ)	\$3.0	-	-
31-Jul-13	ReSearch Pharmaceutical Services, Inc.	Kohlberg Kravis Roberts & Co. L.P. (NYSE:KKR)	-	-	-
31-Jul-13	Plus One Health Management, Inc.	UnitedHealth Group Incorporated (NYSE:UNH)	-	-	-
31-Jul-13	Restat, LLC	Catamaran Corporation (TSX:CCT)	\$409.5	-	9.1x
31-Jul-13	Six Assisted Living Properties in Colorado	Madison Realty Companies	-	-	-
31-Jul-13	Nursing Homes in Lancaster and Northumberland Counties	Complete Healthcare Resources, Inc.	-	-	-
31-Jul-13	Omega Healthcare, Facility in Texas	Undisclosed Buyer	\$2.2	-	-
1-Aug-13	Laurel Surgical Center, LLC	Excela Health	\$10.8	-	-
1-Aug-13	PrimaMed Physicians Association	NextCare, Inc.	-	-	-
1-Aug-13	Angels of Mercy, Inc.	Oncologix Tech, Inc. (OTCPK:OCLG)	\$0.7	0.2x	-
1-Aug-13	The Laurels of Huber Heights	Laurel Health Care Company	\$4.4	-	-
1-Aug-13	HarborChase of Jasper	CNL Healthcare Properties, Inc.	\$7.3	-	-
1-Aug-13	TJM Properties Inc., 15 Senior Housing Projects	Fortress Investment Group LLC (NYSE:FIG)	\$200.0	-	-
1-Aug-13	The Laurels of West Carrollton LLC	Laurel Health Care Company	\$2.5	-	-
2-Aug-13	Two Senior Housing Facilities in Baldwinsville and Geneva, New York	Tiptree Financial Inc. (NasdaqCM:TIPT); Premier Senior Living Group, LLC	\$21.9	-	-
2-Aug-13	Three High Quality Senior Living Facilities in US	American Realty Capital Healthcare Trust, Inc.	-	-	-
5-Aug-13	Rocky Mountain Urgent Care, PC and Rocky Mountain Medical Group, P.C.	Infinite Aegis Group, LLC	-	-	-
6-Aug-13	Assisted Living Property in Round Rock, Texas	One Liberty Properties Inc. (NYSE:OLP)	\$22.8	-	-
6-Aug-13	Mesilla Valley Sleep Lab, LLC	Quality Sleep Solutions, Inc.	-	-	-
6-Aug-13	TJ Holdings, Inc.	Ameritox, Ltd.	-	-	-
6-Aug-13	Physicians Interactive, Inc.	Merck Global Health Innovation, LLC	-	-	-
6-Aug-13	Continuous Care Centers Of Oklahoma, Inc. (nka:AMG Specialty Hospital-Tulsa)	Acadiana Management Group, LLC	-	-	-
6-Aug-13	Willowbrook Healthcare Limited	Health Care REIT, Inc. (NYSE:HCN)	-	-	-
7-Aug-13	Hunter Laboratories, Inc.	Bio-Reference Laboratories Inc. (NasdaqGS:BRLI)	-	-	-

# Q3 2013 Healthcare Services M&A Transactions

Date Announced	Target	Acquirer	Enterprise Value	Enterprise Value	
				Revenue	EBITDA
7-Aug-13	Chautauqua County Home	10836 Temple Realty LLC; Chautauqua Restorative Therapy & Nursing Center LLC	\$16.5	-	-
8-Aug-13	Eastern Connecticut Health Network, Inc.	Vanguard Health Systems Inc. (NYSE:VHS); Yale-New Haven Health Services Corporation	-	-	-
8-Aug-13	Glenwood Regional Medical Center and Mountain Vista Medical Center and Southeast Texas Hospital	MPT Operating Partnership, L.P.	\$281.3	0.1x	-
8-Aug-13	Friendship Ridge	Group of Individual Buyers	-	-	-
9-Aug-13	Catholic Health Partners, Inc., Nursing Homes in Mariemont, Hamilton, Dayton and Southern Indiana	Aviv REIT, Inc. (NYSE:AVIV)	-	-	-
11-Aug-13	Cardiocom, LLC	Medtronic, Inc. (NYSE:MDT)	\$200.0	4.0x	-
12-Aug-13	Radiation Oncology Services of America, Inc.	Vantage Oncology, LLC	-	-	-
12-Aug-13	Wellbrooke of Avon	HealthLease Properties Real Estate Investment Trust (TSX:HLP.UN)	\$16.6	-	-
14-Aug-13	Novella Clinical, Inc.	Quintiles Transnational Corp.	-	-	-
16-Aug-13	Landauer- Metropolitan, Inc.	Quadrant Management, Inc.	\$22.0	-	-
19-Aug-13	Kirkegaard & Perry Laboratories, Inc.	SeraCare Life Sciences, Inc.	-	-	-
19-Aug-13	Keller's Limb & Brace, Inc.	Hanger, Inc. (NYSE:HGR)	-	-	-
19-Aug-13	Development & Research, Inc.	Hanger, Inc. (NYSE:HGR)	-	-	-
21-Aug-13	Edge BioServ, LLC	BRLI No. 2 Acquisition Corp.	-	-	-
21-Aug-13	21 Assisted Living, Senior Living and Retirement Communities	CHP Partners LP	\$457.5	-	-
22-Aug-13	Akron General Health System	Community Health Systems, Inc. (NYSE:CYH); The Cleveland Clinic Foundation; Lodi Community Hospital	-	-	-
22-Aug-13	Lamplighter Manufactured Home Community	Green Courte Partners, LLC	-	-	-
23-Aug-13	Pathwork Diagnostics, Inc.	Response Genetics, Inc (NasdaqCM:RGDX)	\$1.2	-	-
26-Aug-13	Cardiothoracic and Vascular Surgical Specialists Inc.	OhioHealth Corporation	-	-	-
27-Aug-13	Sharon Regional Health System Inc.	Community Health Systems, Inc. (NYSE:CYH)	-	-	-
28-Aug-13	Western Reserve Senior Care	Kindred Healthcare Inc. (NYSE:KND)	-	-	-
29-Aug-13	Vision Consulting, LLC	Parallon Business Solutions, LLC	-	-	-
29-Aug-13	New England Rehabilitation Hospital, Inc. And Braintree Rehabilitation Hospital	Harrison Street Real Estate Capital, LLC; The Sanders Trust	\$90.0	-	-
29-Aug-13	13,500 Square Foot Assisted Living Facility at 700 East Welch Road	Business Support Services Group	\$1.0	-	-
30-Aug-13	Physicians Endoscopy L.L.C.	Pamlico Capital	-	-	-
30-Aug-13	19 Acres Property At Charlotte Avenue	Cambridge Holdings, Inc.	\$14.3	-	-
1-Sep-13	USMD Hospital at Arlington, LP	Mat-RX Development, L.L.C.	\$135.5	-	-
3-Sep-13	Alegis Care	HealthSpring Inc.	-	-	-

# Q3 2013 Healthcare Services M&A Transactions

Date Announced	Target	Acquirer	Enterprise Value	Enterprise Value	
				Revenue	EBITDA
3-Sep-13	BioFire Diagnostics, Inc.	bioMérieux SA (ENXTPA:BIM)	\$450.0	-	-
3-Sep-13	A Skilled Nursing Facility in Texas	Aviv REIT, Inc. (NYSE:AVIV)	\$3.5	-	-
4-Sep-13	Muir Labs	Laboratory Corp. of America Holdings (NYSE:LH)	-	-	-
4-Sep-13	Hospice Family Care, Inc	HGA Home Health-Huntsville	-	-	-
5-Sep-13	Windsor Health Group, Inc.	WellCare Health Plans, Inc. (NYSE:WCG)	-	-	-
5-Sep-13	US Community Behavioral, LLC	Bregal Investments Inc.	-	-	-
6-Sep-13	Home Healthcare License and Related Business In Arizona	Nurse On Call, Inc.	-	-	-
6-Sep-13	Partners Rx Management, LLC	Magellan Health Services Inc. (NasdaqGS:MGLN)	\$100.0	-	-
9-Sep-13	Mirth Corporation	Quality Systems Inc. (NasdaqGS:QSII)	\$59.0	-	-
9-Sep-13	Independence Home Care, Inc.	Best of Care, Inc.	-	-	-
10-Sep-13	Lamplight Inn of West Allis	Lamplight Communities LLC	-	-	-
10-Sep-13	Starr Commonwealth, Living Facility at 1625 E. Mound St. on Columbus' East Side	The Buckeye Ranch Inc	-	-	-
11-Sep-13	Northern Westchester Anesthesia Services, P.C.	American Anesthesiology, Inc.	-	-	-
11-Sep-13	Surgical Associates of Fox Valley S.C.	Centegra Physician Care	-	-	-
11-Sep-13	120-Bed Skilled Nursing Property in Trinity, Florida	LTC Properties Inc. (NYSE:LTC)	\$14.4	-	-
12-Sep-13	Ivy Ridge Living And Hidden Lakes Living	Validus Senior Living Holdings, LLC	-	-	-
18-Sep-13	Bethesda Health City, Inc.	Health Care REIT, Inc. (NYSE:HCN)	\$49.5	-	-
13-Sep-13	SUN Orthopaedic Group, Inc.	Evangelical Community Hospital	-	-	-
16-Sep-13	Ark Holding Company, Inc.	4 West Holdings, Inc.	\$525.0	-	-
17-Sep-13	Upstate Surgical Group, P.C.	St Joseph's Hospital Health Center	-	-	-
18-Sep-13	CHRISTUS St. John Hospital And CHRISTUS St. Catherine Hospital	The Methodist Hospital Corporation	-	-	-
18-Sep-13	Harden Healthcare, LLC	Gentiva Health Services Inc. (NasdaqGS:GTIV)	\$408.8	0.9x	-
24-Sep-13	Six Skilled Nursing Facilities In Ohio	JAG Healthcare Inc.	\$14.5	-	-
26-Sep-13	Regency Pointe Retirement Community	National Health Investors Inc. (NYSE:NHI)	\$12.0	-	-
27-Sep-13	The Woodlands of Middletown, LLC	Capital Senior Living Corp. (NYSE:CSU)	\$4.1	-	-
30-Sep-13	Healthfirst Health Plan of New Jersey, Inc.	WellCare Health Plans, Inc. (NYSE:WCG)	-	-	-
30-Sep-13	Guardian Community Living, LLC	D&S Residential Services, Inc.	-	-	-
30-Sep-13	Crescent City Surgical Centre, L.L.C	Physicians Realty L.P.	\$37.5	-	-
30-Sep-13	TherEX, Inc.	Kindred Healthcare Inc. (NYSE:KND)	\$14.0	0.7x	-

# Q3 2013 Healthcare Services Public Company Valuation Metrics

<i>Source: Signal Hill</i>				Enterprise Value as a Multiple of:							
<i>Pricing Date: 9/30/2013</i>	% Of 52 Wk High	Equity Value (\$ in mm)	Enterprise Value (\$ in mm)	Revenue			EBITDA			EBITDA Margin	
<i>Median Metrics</i>				LTM	2013E	2014E	LTM	2013E	2014E	LTM	2013E
Acute Care	85.4%	4,026.4	10,555.3	1.1x	1.0x	1.0x	8.1x	7.7x	6.8x	14.2%	13.4%
Alternate Site	91.7%	785.2	1,603.2	2.0x	1.8x	1.7x	6.9x	6.2x	6.7x	26.1%	26.4%
Behavioral	98.9%	1,991.8	1,954.6	1.0x	0.9x	1.3x	7.9x	8.2x	8.2x	13.2%	11.6%
Home Health	88.4%	377.9	445.9	0.7x	0.7x	0.6x	7.3x	8.3x	7.9x	7.6%	7.2%
Laboratories	90.9%	1,890.5	1,518.2	2.0x	2.0x	1.9x	8.2x	8.0x	7.4x	21.4%	20.8%
Managed Care	93.5%	14,602.7	16,571.7	0.4x	0.4x	0.4x	8.1x	7.6x	7.1x	7.1%	6.4%
Senior Care / Rehab	83.3%	695.8	1,043.5	1.1x	1.0x	0.9x	7.5x	7.8x	6.9x	13.1%	14.5%
<b>All Select Healthcare Services</b>	<b>90.9%</b>	<b>1,890.5</b>	<b>1,603.2</b>	<b>1.1x</b>	<b>1.0x</b>	<b>1.0x</b>	<b>7.9x</b>	<b>7.8x</b>	<b>7.1x</b>	<b>13.2%</b>	<b>13.4%</b>

# Q3 2013 Healthcare Services Public Company Valuation Metrics

## Select U.S. and International Public Companies

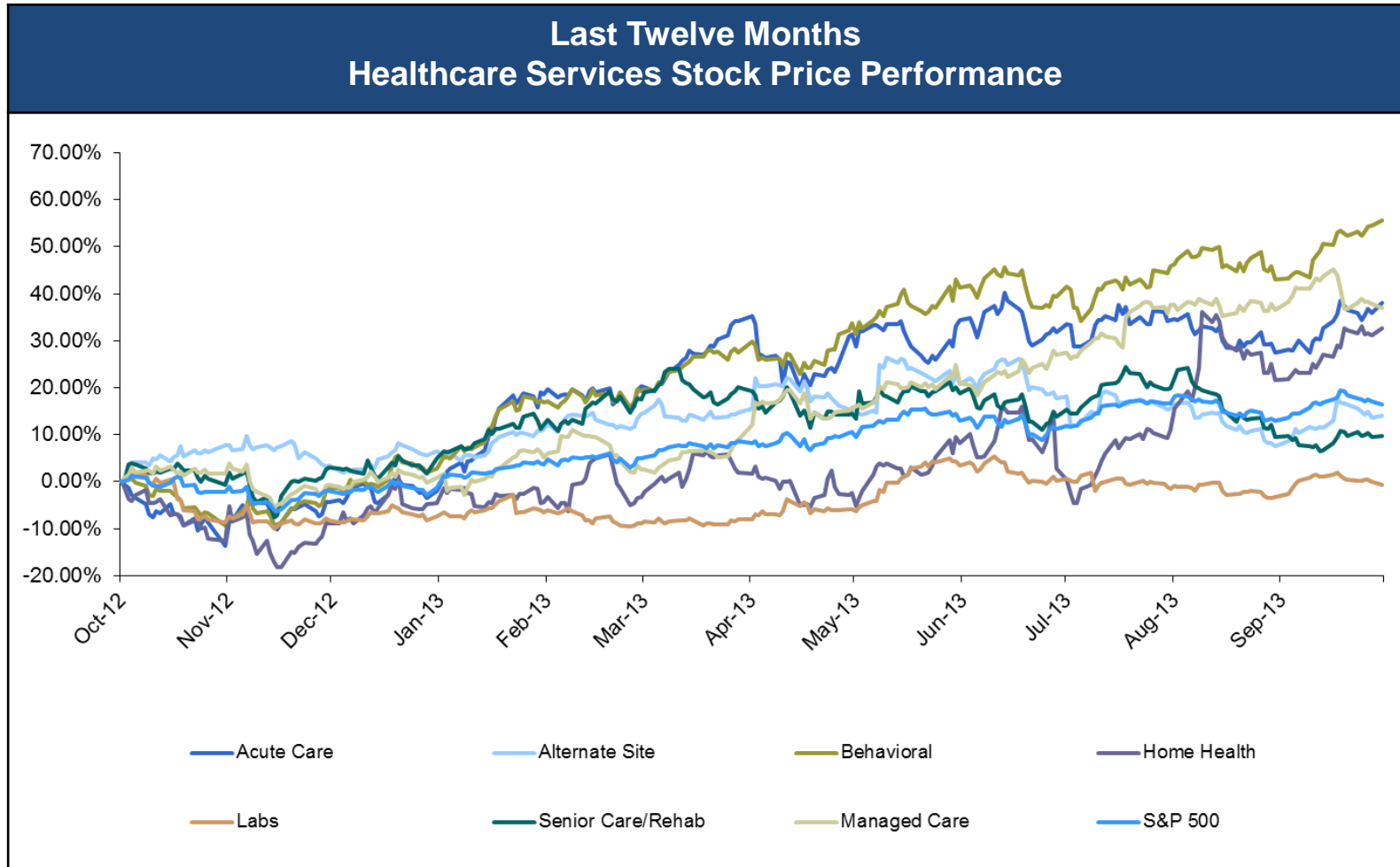
Company Name	Ticker	Stock Price 9/30/2013	% Of 52-Wk High	Equity Value	Enterprise Value	Enterprise Value as a Multiple of:						Price as a Multiple of:								
						Revenue			EBITDA			EBITDA Margin		EPS		EPS / LT Growth Rate				
						LTM	2013E	2014E	LTM	2013E	2014E	LTM	2013E	LTM	2013E	2014E	LTM	2013E	2014E	LTGR %
<b>Acute Care</b>																				
HCA Holdings, Inc.	HCA	\$42.75	99.2%	\$19,117.8	\$48,452.8	1.5x	1.3x	1.2x	7.6x	7.6x	7.1x	19.1%	16.9%	13.7x	13.3x	11.4x	1.2x	1.2x	1.0x	11%
Community Health Systems, Inc.	CYH	41.50	80.9%	3,867.5	13,678.7	1.0x	1.0x	1.0x	8.0x	7.2x	6.5x	13.1%	14.4%	17.7x	13.9x	10.6x	1.3x	1.0x	0.8x	14%
Universal Health Services Inc.	UHS	74.99	99.5%	7,363.5	11,214.5	1.6x	1.4x	1.3x	8.3x	8.9x	8.2x	19.0%	15.4%	15.4x	16.6x	14.5x	1.4x	1.5x	1.3x	11%
Tenet Healthcare Corp.	THC	41.19	83.3%	4,185.2	9,896.2	1.1x	1.0x	0.8x	8.2x	7.8x	6.5x	12.9%	12.3%	NM	18.3x	12.8x	NA	1.8x	1.3x	10%
Health Management Associates Inc.	HMA	12.80	74.1%	3,330.8	6,986.8	1.2x	1.0x	1.0x	7.9x	8.3x	7.5x	15.0%	12.3%	26.8x	21.2x	17.1x	2.1x	1.7x	1.4x	13%
Lifepoint Hospitals Inc.	LPNT	46.63	87.5%	2,216.7	3,847.7	1.1x	0.9x	0.9x	8.1x	7.2x	6.4x	13.4%	12.3%	19.4x	16.4x	13.9x	2.2x	1.8x	1.5x	9%
<b>Min</b>		<b>74.1%</b>	<b>\$2,216.7</b>	<b>\$3,847.7</b>	<b>1.0x</b>	<b>0.9x</b>	<b>0.8x</b>	<b>7.6x</b>	<b>7.2x</b>	<b>6.4x</b>	<b>12.9%</b>	<b>12.3%</b>	<b>13.7x</b>	<b>13.3x</b>	<b>10.6x</b>	<b>1.2x</b>	<b>1.0x</b>	<b>0.8x</b>	<b>9%</b>	
<b>Mean</b>		<b>87.4%</b>	<b>6,680.3</b>	<b>15,679.5</b>	<b>1.2x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>8.0x</b>	<b>7.8x</b>	<b>7.0x</b>	<b>15.4%</b>	<b>13.9%</b>	<b>18.6x</b>	<b>16.6x</b>	<b>13.4x</b>	<b>1.6x</b>	<b>1.5x</b>	<b>1.2x</b>	<b>11%</b>	
<b>Median</b>		<b>85.4%</b>	<b>4,026.4</b>	<b>10,555.3</b>	<b>1.1x</b>	<b>1.0x</b>	<b>1.0x</b>	<b>8.1x</b>	<b>7.7x</b>	<b>6.8x</b>	<b>14.2%</b>	<b>13.4%</b>	<b>17.7x</b>	<b>16.5x</b>	<b>13.3x</b>	<b>1.4x</b>	<b>1.6x</b>	<b>1.3x</b>	<b>11%</b>	
<b>Max</b>		<b>99.5%</b>	<b>19,117.8</b>	<b>48,452.8</b>	<b>1.6x</b>	<b>1.4x</b>	<b>1.3x</b>	<b>8.3x</b>	<b>8.9x</b>	<b>8.2x</b>	<b>19.1%</b>	<b>16.9%</b>	<b>26.8x</b>	<b>21.2x</b>	<b>17.1x</b>	<b>2.2x</b>	<b>1.8x</b>	<b>1.5x</b>	<b>14%</b>	
<b>Alternate Site</b>																				
DaVita HealthCare Partners Inc.	DVA	\$56.90	86.7%	\$12,096.9	\$20,720.0	2.0x	1.8x	1.7x	9.9x	8.7x	8.5x	20.8%	20.6%	20.6x	14.9x	14.6x	1.7x	1.2x	1.2x	12%
AmSurg Corp.	AMSG	39.70	96.8%	1,282.8	2,358.8	2.4x	2.2x	2.0x	7.0x	6.5x	5.8x	33.7%	33.8%	18.7x	18.1x	15.8x	1.3x	1.2x	1.1x	15%
Alliance Healthcare Services, Inc.	AIQ	27.69	99.8%	287.6	847.7	1.9x	1.8x	NA	5.9x	5.7x	NA	31.5%	32.2%	NM	NA	NA	NA	NA	NA	NA
RadNet, Inc.	RDNT	2.41	71.9%	96.6	682.2	1.0x	1.0x	1.0x	6.8x	6.0x	6.7x	14.9%	16.5%	1.5x	11.6x	12.3x	0.3x	2.3x	2.5x	5%
<b>Min</b>		<b>71.9%</b>	<b>\$96.6</b>	<b>\$682.2</b>	<b>1.0x</b>	<b>1.0x</b>	<b>1.0x</b>	<b>5.9x</b>	<b>5.7x</b>	<b>5.8x</b>	<b>14.9%</b>	<b>16.5%</b>	<b>1.5x</b>	<b>11.6x</b>	<b>12.3x</b>	<b>0.3x</b>	<b>1.2x</b>	<b>1.1x</b>	<b>5%</b>	
<b>Mean</b>		<b>88.8%</b>	<b>3,441.0</b>	<b>6,152.2</b>	<b>1.8x</b>	<b>1.7x</b>	<b>1.5x</b>	<b>7.4x</b>	<b>6.7x</b>	<b>7.0x</b>	<b>25.2%</b>	<b>25.8%</b>	<b>13.6x</b>	<b>14.9x</b>	<b>14.2x</b>	<b>1.1x</b>	<b>1.6x</b>	<b>1.6x</b>	<b>11%</b>	
<b>Median</b>		<b>91.7%</b>	<b>785.2</b>	<b>1,603.2</b>	<b>2.0x</b>	<b>1.8x</b>	<b>1.7x</b>	<b>6.9x</b>	<b>6.2x</b>	<b>6.7x</b>	<b>26.1%</b>	<b>26.4%</b>	<b>18.7x</b>	<b>14.9x</b>	<b>14.6x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>1.2x</b>	<b>12%</b>	
<b>Max</b>		<b>99.8%</b>	<b>12,096.9</b>	<b>20,720.0</b>	<b>2.4x</b>	<b>2.2x</b>	<b>2.0x</b>	<b>9.9x</b>	<b>8.7x</b>	<b>8.5x</b>	<b>33.7%</b>	<b>33.8%</b>	<b>20.6x</b>	<b>18.1x</b>	<b>15.8x</b>	<b>1.7x</b>	<b>2.3x</b>	<b>2.5x</b>	<b>15%</b>	
<b>Behavioral</b>																				
Universal Health Services Inc.	UHS	\$74.99	99.5%	\$7,363.5	\$11,214.5	1.6x	1.4x	1.3x	8.3x	8.9x	8.2x	19.0%	15.4%	15.4x	16.6x	14.5x	1.4x	1.5x	1.3x	11%
Acadia Healthcare Company, LLC	ACHC	39.43	95.5%	1,991.8	2,553.9	4.6x	3.6x	3.1x	23.3x	18.1x	14.8x	19.7%	20.0%	66.6x	38.2x	29.1x	NA	NA	NA	0%
Magellan Health Services Inc.	MGLN	59.96	98.9%	1,609.7	1,355.3	0.4x	0.4x	0.4x	5.6x	5.1x	5.7x	7.4%	7.9%	10.2x	14.9x	17.9x	0.7x	1.1x	1.3x	14%
Providence Service Corp.	PRSC	28.69	91.6%	384.0	440.5	0.4x	0.4x	0.4x	7.6x	7.5x	7.0x	5.1%	5.2%	22.9x	18.4x	16.6x	1.5x	1.2x	1.1x	15%
<b>Min</b>		<b>95.5%</b>	<b>\$1,609.7</b>	<b>\$440.5</b>	<b>0.4x</b>	<b>0.4x</b>	<b>0.4x</b>	<b>5.6x</b>	<b>5.1x</b>	<b>5.7x</b>	<b>5.1%</b>	<b>5.2%</b>	<b>10.2x</b>	<b>14.9x</b>	<b>14.5x</b>	<b>0.7x</b>	<b>1.1x</b>	<b>1.1x</b>	<b>0%</b>	
<b>Mean</b>		<b>98.0%</b>	<b>3,655.0</b>	<b>3,891.0</b>	<b>1.7x</b>	<b>1.4x</b>	<b>1.6x</b>	<b>11.2x</b>	<b>9.9x</b>	<b>9.5x</b>	<b>12.8%</b>	<b>12.1%</b>	<b>28.8x</b>	<b>22.0x</b>	<b>19.6x</b>	<b>1.2x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>10%</b>	
<b>Median</b>		<b>98.9%</b>	<b>1,991.8</b>	<b>1,954.6</b>	<b>1.0x</b>	<b>0.9x</b>	<b>1.3x</b>	<b>7.9x</b>	<b>8.2x</b>	<b>8.2x</b>	<b>13.2%</b>	<b>11.6%</b>	<b>19.1x</b>	<b>17.5x</b>	<b>17.3x</b>	<b>1.4x</b>	<b>1.2x</b>	<b>1.3x</b>	<b>13%</b>	
<b>Max</b>		<b>99.5%</b>	<b>7,363.5</b>	<b>11,214.5</b>	<b>4.6x</b>	<b>3.6x</b>	<b>3.1x</b>	<b>23.3x</b>	<b>18.1x</b>	<b>14.8x</b>	<b>19.7%</b>	<b>20.0%</b>	<b>66.6x</b>	<b>38.2x</b>	<b>29.1x</b>	<b>1.5x</b>	<b>1.5x</b>	<b>1.3x</b>	<b>15%</b>	
<b>Home Health</b>																				
Gentiva Health Services Inc.	GTIV	\$12.04	86.9%	\$377.9	\$1,104.5	0.7x	0.7x	0.6x	6.5x	7.0x	6.7x	10.1%	9.4%	NM	12.9x	12.0x	NA	1.3x	1.2x	10%
Amedisys Inc.	AMED	17.21	92.0%	553.8	600.0	0.4x	0.5x	0.5x	8.1x	8.7x	9.0x	5.3%	5.4%	NM	32.4x	39.5x	NA	2.6x	3.2x	13%
LHC Group, Inc.	LHCG	23.46	87.2%	412.8	445.9	0.7x	0.7x	0.6x	7.3x	8.3x	7.9x	9.6%	8.0%	15.6x	17.5x	16.8x	1.4x	1.5x	1.5x	11%
Almost Family Inc.	AFAM	19.43	88.4%	182.8	152.0	0.4x	0.4x	0.4x	5.9x	6.9x	7.3x	7.4%	6.4%	13.0x	16.4x	17.7x	1.1x	1.4x	1.5x	12%
Addus HomeCare Corporation	ADUS	28.97	96.8%	316.1	277.3	1.1x	1.1x	1.0x	14.4x	14.7x	13.3x	7.6%	7.2%	28.7x	31.2x	28.1x	2.1x	2.3x	2.1x	14%
<b>Min</b>		<b>86.9%</b>	<b>\$182.8</b>	<b>\$152.0</b>	<b>0.4x</b>	<b>0.4x</b>	<b>0.4x</b>	<b>5.9x</b>	<b>6.9x</b>	<b>6.7x</b>	<b>5.3%</b>	<b>5.4%</b>	<b>13.0x</b>	<b>12.9x</b>	<b>12.0x</b>	<b>1.1x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>10%</b>	
<b>Mean</b>		<b>90.3%</b>	<b>368.7</b>	<b>516.0</b>	<b>0.7x</b>	<b>0.7x</b>	<b>0.6x</b>	<b>8.4x</b>	<b>9.1x</b>	<b>8.8x</b>	<b>8.0%</b>	<b>7.3%</b>	<b>19.1x</b>	<b>22.1x</b>	<b>22.8x</b>	<b>1.5x</b>	<b>1.8x</b>	<b>1.9x</b>	<b>12%</b>	
<b>Median</b>		<b>88.4%</b>	<b>377.9</b>	<b>445.9</b>	<b>0.7x</b>	<b>0.7x</b>	<b>0.6x</b>	<b>7.3x</b>	<b>8.3x</b>	<b>7.9x</b>	<b>7.6%</b>	<b>7.2%</b>	<b>15.6x</b>	<b>17.5x</b>	<b>17.7x</b>	<b>1.4x</b>	<b>1.5x</b>	<b>1.5x</b>	<b>12%</b>	
<b>Max</b>		<b>96.8%</b>	<b>553.8</b>	<b>1,104.5</b>	<b>1.1x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>14.4x</b>	<b>14.7x</b>	<b>13.3x</b>	<b>10.1%</b>	<b>9.4%</b>	<b>28.7x</b>	<b>32.4x</b>	<b>39.5x</b>	<b>2.1x</b>	<b>2.6x</b>	<b>3.2x</b>	<b>14%</b>	

# Q3 2013 Healthcare Services Public Company Valuation Metrics

## Select U.S. and International Public Companies

Company Name	Ticker	Stock Price 9/30/2013	% Of 52-Wk High	Equity Value	Enterprise Value	Enterprise Value as a Multiple of:						Price as a Multiple of:								
						Revenue			EBITDA			EBITDA Margin		EPS			EPS / LT Growth Rate			
						LTM	2013E	2014E	LTM	2013E	2014E	LTM	2013E	LTM	2013E	2014E	LTM	2013E	2014E	LTGR %
<b>Laboratories</b>																				
Quest Diagnostics Inc.	DGX	\$61.79	95.3%	\$9,385.0	\$12,790.4	1.8x	1.8x	1.7x	8.3x	8.5x	8.2x	21.4%	20.8%	17.3x	14.2x	13.1x	1.6x	1.3x	1.2x	11%
Laboratory Corp. of America Holdings	LH	99.14	97.3%	8,932.5	11,351.5	2.0x	2.0x	1.9x	8.8x	9.0x	8.7x	22.4%	21.8%	16.6x	14.1x	13.0x	1.5x	1.3x	1.2x	11%
Myriad Genetics Inc.	MYGN	23.50	61.4%	1,890.5	1,518.2	2.5x	2.3x	2.0x	6.4x	5.9x	5.3x	38.9%	38.4%	13.3x	12.2x	11.5x	1.0x	0.9x	0.8x	14%
Genomic Health Inc.	GHDX	30.58	78.4%	936.4	829.2	3.4x	3.2x	2.8x	NM	NM	NM	3.2%	1.2%	NM	NM	NM	NA	NA	NA	22%
Bio-Reference Laboratories Inc.	BRLI	29.88	90.9%	826.9	832.9	1.1x	1.1x	1.0x	8.0x	7.5x	6.6x	14.1%	15.2%	17.5x	16.1x	14.2x	1.0x	0.9x	0.8x	17%
<b>Min</b>			<b>61.4%</b>	<b>\$826.9</b>	<b>\$829.2</b>	<b>1.1x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>6.4x</b>	<b>5.9x</b>	<b>5.3x</b>	<b>3.2%</b>	<b>1.2%</b>	<b>13.3x</b>	<b>12.2x</b>	<b>11.5x</b>	<b>1.0x</b>	<b>0.9x</b>	<b>0.8x</b>	<b>11%</b>
<b>Mean</b>			<b>84.7%</b>	<b>4,394.3</b>	<b>5,464.4</b>	<b>2.1x</b>	<b>2.1x</b>	<b>1.9x</b>	<b>7.9x</b>	<b>7.7x</b>	<b>7.2x</b>	<b>20.0%</b>	<b>19.5%</b>	<b>16.2x</b>	<b>14.2x</b>	<b>12.9x</b>	<b>1.3x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>15%</b>
<b>Median</b>			<b>90.9%</b>	<b>1,890.5</b>	<b>1,518.2</b>	<b>2.0x</b>	<b>2.0x</b>	<b>1.9x</b>	<b>8.2x</b>	<b>8.0x</b>	<b>7.4x</b>	<b>21.4%</b>	<b>20.8%</b>	<b>17.0x</b>	<b>14.1x</b>	<b>13.0x</b>	<b>1.3x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>14%</b>
<b>Max</b>			<b>97.3%</b>	<b>9,385.0</b>	<b>12,790.4</b>	<b>3.4x</b>	<b>3.2x</b>	<b>2.8x</b>	<b>8.8x</b>	<b>9.0x</b>	<b>8.7x</b>	<b>38.9%</b>	<b>38.4%</b>	<b>17.5x</b>	<b>16.1x</b>	<b>14.2x</b>	<b>1.6x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>22%</b>
<b>Senior Care / Rehab</b>																				
Brookdale Senior Living Inc.	BKD	\$26.30	85.8%	\$3,262.8	\$5,857.8	2.4x	2.0x	2.0x	14.9x	13.8x	12.5x	15.7%	14.7%	NM	NM	NM	NA	NA	NA	10%
Emeritus Corp.	ESC	18.53	59.9%	883.6	4,817.1	2.9x	2.5x	2.2x	15.7x	12.9x	11.7x	18.3%	19.1%	NM	NM	NM	NA	NA	NA	16%
Kindred Healthcare Inc.	KND	13.43	80.8%	727.3	2,303.6	0.4x	0.4x	0.4x	5.4x	5.8x	5.7x	6.9%	7.0%	NM	11.1x	10.7x	NA	1.0x	1.0x	11%
Chemed Corp.	CHE	71.50	87.2%	1,333.9	1,400.0	1.0x	1.0x	0.9x	7.4x	6.8x	6.7x	13.0%	14.3%	16.2x	12.6x	12.3x	1.1x	0.8x	0.8x	15%
The Ensign Group, Inc.	ENSG	41.11	97.3%	901.7	1,088.2	1.3x	1.2x	1.1x	12.5x	7.9x	6.8x	10.2%	15.1%	53.4x	15.2x	13.9x	3.9x	1.1x	1.0x	14%
Skilled Healthcare Group, Inc.	SKH	4.36	54.4%	171.1	614.6	0.7x	0.7x	0.7x	7.5x	7.7x	7.0x	9.4%	9.2%	10.1x	10.9x	9.1x	0.8x	0.9x	0.8x	12%
National Healthcare Corp.	NHC	47.27	93.0%	664.3	656.1	0.9x	0.8x	0.8x	6.6x	NA	NA	13.2%	NA	13.2x	14.0x	12.4x	NA	NA	NA	NA
Capital Senior Living Corp.	CSU	21.15	75.8%	590.2	998.9	3.0x	2.8x	2.5x	18.2x	13.5x	11.2x	16.7%	20.7%	NM	NM	44.1x	NA	NA	2.6x	17%
Assisted Living Concepts Inc.	ALC	14.78	92.3%	574.9	673.0	1.3x	NA	NA	6.0x	NA	NA	21.8%	NA	14.5x	NA	NA	NA	NA	NA	NA
Five Star Quality Care Inc.	FVE	5.17	75.3%	249.6	280.6	0.2x	0.2x	0.2x	6.2x	6.2x	5.1x	3.7%	3.2%	19.4x	24.5x	18.0x	NA	NA	NA	NA
<b>Min</b>			<b>54.4%</b>	<b>\$171.1</b>	<b>\$280.6</b>	<b>0.2x</b>	<b>0.2x</b>	<b>0.2x</b>	<b>5.4x</b>	<b>5.8x</b>	<b>5.1x</b>	<b>3.7%</b>	<b>3.2%</b>	<b>10.1x</b>	<b>10.9x</b>	<b>9.1x</b>	<b>0.8x</b>	<b>0.8x</b>	<b>0.8x</b>	<b>10%</b>
<b>Mean</b>			<b>80.2%</b>	<b>935.9</b>	<b>1,869.0</b>	<b>1.4x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>10.0x</b>	<b>9.3x</b>	<b>8.3x</b>	<b>12.9%</b>	<b>12.9%</b>	<b>21.1x</b>	<b>14.7x</b>	<b>17.2x</b>	<b>1.9x</b>	<b>1.0x</b>	<b>1.2x</b>	<b>14%</b>
<b>Median</b>			<b>83.3%</b>	<b>695.8</b>	<b>1,043.5</b>	<b>1.1x</b>	<b>1.0x</b>	<b>0.9x</b>	<b>7.5x</b>	<b>7.8x</b>	<b>6.9x</b>	<b>13.1%</b>	<b>14.5%</b>	<b>15.4x</b>	<b>13.3x</b>	<b>12.4x</b>	<b>1.1x</b>	<b>1.0x</b>	<b>1.0x</b>	<b>14%</b>
<b>Max</b>			<b>97.3%</b>	<b>3,262.8</b>	<b>5,857.8</b>	<b>3.0x</b>	<b>2.8x</b>	<b>2.5x</b>	<b>18.2x</b>	<b>13.8x</b>	<b>12.5x</b>	<b>21.8%</b>	<b>20.7%</b>	<b>53.4x</b>	<b>24.5x</b>	<b>44.1x</b>	<b>3.9x</b>	<b>1.1x</b>	<b>2.6x</b>	<b>17%</b>
<b>Managed Care</b>																				
UnitedHealth Group Incorporated	UNH	\$71.61	94.4%	\$72,805.9	\$82,637.9	0.7x	0.7x	0.6x	8.1x	7.6x	7.3x	8.7%	8.9%	13.6x	13.0x	12.2x	1.4x	1.3x	1.2x	10%
Cigna Corp.	CI	76.86	90.8%	21,739.0	26,452.0	0.9x	0.8x	0.8x	7.1x	7.5x	7.1x	12.0%	11.0%	15.5x	11.5x	10.6x	1.2x	0.9x	0.9x	12%
Aetna Inc.	AET	64.02	92.5%	23,821.8	30,912.4	0.8x	0.7x	0.6x	8.1x	7.9x	7.1x	9.6%	8.3%	12.8x	10.9x	10.1x	1.0x	0.8x	0.8x	13%
Humana Inc.	HUM	93.33	93.5%	14,602.7	16,571.7	0.4x	0.4x	0.4x	5.8x	6.3x	6.2x	7.1%	6.4%	9.9x	10.7x	10.8x	0.9x	1.0x	1.0x	11%
WellCare Health Plans, Inc.	WCG	69.74	97.8%	3,037.3	3,116.3	0.4x	0.3x	0.3x	11.6x	7.9x	6.6x	3.2%	4.2%	19.6x	14.2x	12.7x	1.5x	1.1x	1.0x	13%
Centene Corp.	CNC	63.96	98.3%	3,494.2	4,016.0	0.4x	0.4x	0.3x	22.0x	11.4x	8.7x	1.8%	3.2%	47.5x	22.6x	18.0x	2.3x	1.1x	0.9x	21%
Molina Healthcare, Inc.	MOH	35.60	87.0%	1,626.4	1,860.1	0.3x	0.3x	0.2x	8.9x	7.4x	5.9x	3.3%	3.8%	24.1x	22.1x	15.4x	0.8x	0.8x	0.5x	28%
<b>Min</b>			<b>87.0%</b>	<b>\$1,626.4</b>	<b>\$1,860.1</b>	<b>0.3x</b>	<b>0.3x</b>	<b>0.2x</b>	<b>5.8x</b>	<b>6.3x</b>	<b>5.9x</b>	<b>1.8%</b>	<b>3.2%</b>	<b>9.9x</b>	<b>10.7x</b>	<b>10.1x</b>	<b>0.8x</b>	<b>0.8x</b>	<b>0.5x</b>	<b>10%</b>
<b>Mean</b>			<b>93.5%</b>	<b>20,161.0</b>	<b>23,652.3</b>	<b>0.5x</b>	<b>0.5x</b>	<b>0.4x</b>	<b>10.2x</b>	<b>8.0x</b>	<b>7.0x</b>	<b>6.5%</b>	<b>6.5%</b>	<b>20.4x</b>	<b>15.0x</b>	<b>12.8x</b>	<b>1.3x</b>	<b>1.0x</b>	<b>0.9x</b>	<b>15%</b>
<b>Median</b>			<b>93.5%</b>	<b>14,602.7</b>	<b>16,571.7</b>	<b>0.4x</b>	<b>0.4x</b>	<b>0.4x</b>	<b>8.1x</b>	<b>7.6x</b>	<b>7.1x</b>	<b>7.1%</b>	<b>6.4%</b>	<b>15.5x</b>	<b>13.0x</b>	<b>12.2x</b>	<b>1.2x</b>	<b>1.0x</b>	<b>0.9x</b>	<b>13%</b>
<b>Max</b>			<b>98.3%</b>	<b>72,805.9</b>	<b>82,637.9</b>	<b>0.9x</b>	<b>0.8x</b>	<b>0.8x</b>	<b>22.0x</b>	<b>11.4x</b>	<b>8.7x</b>	<b>12.0%</b>	<b>11.0%</b>	<b>47.5x</b>	<b>22.6x</b>	<b>18.0x</b>	<b>2.3x</b>	<b>1.3x</b>	<b>1.2x</b>	<b>28%</b>

# LTM Relative Healthcare Services Stock Price Performance



# Select Q3 2013 Healthcare Services Financing Activity

Announced Date	Target/Issuer	Buyers/Investors	Sector	Amount Raised (\$mm)
1-Jul-13	Embrace Pet Insurance Agency, LLC	-	-	\$1.1
2-Jul-13	SynGen Inc.	-	-	\$3.0
3-Jul-13	NorthStar Surgical Center, L.P.	-	Healthcare Facilities	\$0.2
9-Jul-13	Pinnacle Holding Co., LLC	-	Asset Management and Custody Banks	\$5.0
10-Jul-13	Emergency Medicine Physicians, Ltd.	-	Managed Healthcare	\$5.0
15-Jul-13	Protea Biosciences Group, Inc	-	-	\$1.8
16-Jul-13	USC, LLC	-	Healthcare Facilities	\$1.2
16-Jul-13	Competitive Technologies Inc. (OTCPK:CTTC)	Tonaquint, Inc.	-	\$0.1
17-Jul-13	Danbury Surgical Center, L.P.	-	Healthcare Services	\$0.3
17-Jul-13	Adarza BioSystems, Inc.	Cultivation Capital	-	\$0.3
17-Jul-13	Rapid Pathogens Screening Inc.	-	-	\$10.0
17-Jul-13	Carmenta Bioscience, Inc.	-	-	\$2.0
17-Jul-13	Rapid Diagnostek, Inc.	-	-	\$1.5
18-Jul-13	Beach Surgical Holdings, LLC	-	Healthcare Facilities	\$0.2
18-Jul-13	SynapDx Corporation	North Bridge Venture Partners; General Catalyst Partners; Foundation Medical Partners; Google Ventures	-	\$16.5
23-Jul-13	Coastal Carolina Healthcare Associates, LLC	-	-	\$0.4
23-Jul-13	Healthcare Corporation of America	Partners for Growth, L.P.	Managed Healthcare	\$5.0
23-Jul-13	Senior Care Centers, LLC	-	Healthcare Facilities	\$5.0
24-Jul-13	Precision Therapeutics, Inc.	-	-	\$20.5
26-Jul-13	CareMinders Home Care, Inc.	-	Healthcare Services	\$0.1
26-Jul-13	Meeker Property Holdings, LLC	-	-	\$2.8
29-Jul-13	Surgery Centers of Des Moines Ltd.	-	Healthcare Facilities	\$1.5
29-Jul-13	University General Health System, Inc. (OTCPK:UGHS)	-	Healthcare Facilities	\$2.2
29-Jul-13	eHealth Solutions, Inc.	Marlin Equity Partners, LLC	-	-
31-Jul-13	Quantros, Inc.	Ascension Health Ventures, LLC	-	-
1-Aug-13	Brightwater Senior Living Group, LLC	-	Healthcare Facilities	\$4.5
2-Aug-13	Quantum Materials Corporation, Inc. (OTCPK:QTMM)	-	-	\$0.3
2-Aug-13	ActiveCare, Inc. (OTCPK:ACAR)	-	-	\$0.6
2-Aug-13	SenGenix, Inc.	-	-	\$1.5
3-Aug-13	Doctor Evidence, LLC	-	-	\$4.0
6-Aug-13	ClearDATA Networks, Inc.	Norwest Venture Partners; Excel Venture Management	-	\$7.0



# Select Q3 2013 Healthcare Services Financing Activity

Announced Date	Target/Issuer	Buyers/Investors	Sector	Amount Raised (\$mm)
6-Aug-13	PINGMD, Inc.	Lambda Funds	-	\$3.0
7-Aug-13	SomaLogic, Inc.	-	-	\$10.0
7-Aug-13	CrossChx LLC	Drive Capital	-	-
8-Aug-13	DermTech International, Inc.	Jacobs Investment Company, LLC	-	\$9.5
9-Aug-13	Great Falls Clinic Surgery Center, L.L.C.	-	Healthcare Facilities	\$2.7
9-Aug-13	Genesis Financial Solutions, Inc.	-	Consumer Finance	\$40.0
13-Aug-13	AlphaCare Holdings, LLC	Magellan Health Services Inc. (NasdaqGS:MGLN)	-	-
22-Aug-13	Homefront Learning Center Inc	-	Healthcare Facilities	\$0.2
27-Aug-13	Joliet Surgery Center Limited Partnership	-	Healthcare Facilities	\$0.7
27-Aug-13	Blue Ridge Surgery Center, L.P.	-	Healthcare Facilities	\$1.3
27-Aug-13	Protea Biosciences Group, Inc	-	-	\$1.0
28-Aug-13	Coquí RadioPharmaceuticals, Corp.	-	-	\$1.0
29-Aug-13	Agility Health Holdings, Inc.	-	Healthcare Facilities	\$0.2
30-Aug-13	Future Healthcare of America (OTCPK:FUTU)	Alpha Capital AG	Healthcare Services	\$1.0
30-Aug-13	OtoMetrix Medical Technologies, Inc.	-	-	\$0.4
30-Aug-13	Magnolia Medical Technologies, LLC	-	-	\$1.2
31-Aug-13	Community Medical Group	Pine Tree Equity Management, LP	Healthcare Services	-
31-Aug-13	Presbyterian Manors of Mid-America Inc.	-	Healthcare Facilities	\$85.1
3-Sep-13	Amarantus Bioscience Holdings, Inc (OTCPK:AMBS)	Johnston Associates, Inc.; Dominion Capital LLC	-	\$5.0
4-Sep-13	ActiveCare, Inc. (OTCPK:ACAR)	-	-	\$0.8
6-Sep-13	West Lakes Surgery Center, L.L.C.	-	Healthcare Facilities	\$0.1
10-Sep-13	Competitive Technologies Inc. (OTCPK:CTTC)	Southridge LLC	-	\$10.0
11-Sep-13	Charleston Surgery Center Limited Partnership	-	Healthcare Facilities	\$0.3
12-Sep-13	Vivione Biosciences Inc. (TSXV:VBI)	-	-	\$1.0
16-Sep-13	KeyMed Imaging	-	-	\$1.9
18-Sep-13	Health & Bliss Inc.	-	-	\$2.0
18-Sep-13	FluoroPharma Medical, Inc. (OTCBB:FPMI)	Platinum-Montaur Life Sciences, L.L.C.	-	\$3.1



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